

WHAT HAS ASA OF ARIZONA DONE FOR YOU? 2009-2010

Advocacy

ASA of Arizona advocates for the subcontracting industry on prompt pay, change orders, retainage, contract language, liens, surety bonds, indemnification, procurement, bidding processes, immigration reform, and more. ASA advocates for its members both at the Arizona Legislature and in Washington, DC.

Government Relations-Advocacy Committee

ASA of Arizona has a strong government relations committee that works year-round to monitor city, county and state issues that impact the subcontracting industry, develop relationships with local municipal leaders and legislators, and fundraise to support the chapter's legislative efforts. The committee also serves as a "watch dog" to track issues that impact your business, such as the recent changes in state law regarding immigration, employment practices, and employer sanctions.

Arizona State Contractors Coalition - (ASCC)

The Arizona State Contractors Coalition (ASCC) is a coalition of construction specialty contractor associations, including ASA of Arizona, Arizona Roofing Contractors Association, Associated Wall & Ceiling Contractors – Arizona Chapter, Arizona Concrete Contractors Association, Ceramic Tile & Stone Association. ASCC represents hundreds of specialty construction contractors employing thousands of workers statewide.

ASCC retains a lobbyist to represent subcontractor and specialty contractor interests in Arizona and monitor legislative activity.

ASA Copper Club

Fighting for change in the law is an expensive endeavor and only well-funded organizations ever have impact on legislation. Members support the association by making annual contributions to the Copper Club to assist in underwriting the cost of Association advocacy efforts.

Education » Training » Safety

ASA of Arizona provides an ongoing calendar of education and training with timely topics and experienced instructors. Members, professional service providers to the industry, and general contractor partners give their time, money, and expertise to enable ASA of Arizona to offer seminars on:

- Marketing Your Business
- Finding Business
- Protecting Your Payment Rights
- Understanding Contracts
- Risk Transfer and Indemnity
- Finance for the Construction Industry
- Subcontractor Prequalification and more

ASA of Arizona keeps safety in focus with:

- Quarterly Safety Training including classes offered in both English and Spanish
- First Aid/CPR/AED Certification
- OSHA 10-Hour Training for Construction
- Complimentary Safety Plan review

General Membership Meetings offer the opportunity to network with colleagues and hear current information and best business practices on relevant topics that address members' needs and interests, such as:

- Immigration Reform
- The State of the State's Budget
- Advancements in Technology for Your Business
- Protecting Your Identity
- Best Practices for Construction

Community Service

ASA of Arizona is a partner with Andrea's Closet and sponsors a mobile toy for the Pediatric Emergency Room for St. Joseph's Hospital in Phoenix. Members participate in bi-annual toy drives to keep the closet stocked — providing smiles and comfort in the form of a gift to children undergoing medical treatment.

Networking Opportunities

ASA of Arizona focuses on building quality business relationships. Through meetings, social events and group gatherings, ASA of Arizona brings together subcontractors, suppliers, service providers and general contractors.

- Partners In Construction brings together general contractors and subcontractors for quarterly discussion addressing industry issues of mutual concern;
- 25th Anniversary Gala recognized chapter past presidents and charter chapter member for their support of and contributions to ASA of Arizona since 1984;
- Bi-monthly Networking Socials
- A variety of joint mixers and meeting events co-hosted with other associations including ABA, AGC, CFMA, AIA, NAWIC, AMCA, ASPE and others
- Spring Golf Tournament & FUNdraiser;
- Holiday Open House;
- Special events, such as GC Speed Dating, Sporting Clay Shoot, and Night at the Ball Park.

Committee Involvement

Committee involvement is a great way to network, make new contacts and support our association. Committee members worked together to bring in new members, plan educational programs and social events, recommend policies to the chapter leadership and represent ASA of Arizona before legislators. This year chapter committees and professional councils included:

- Board of Directors
- Executive Committee
- Finance Committee
- Nominating Committee
- Membership Committee
- Government Relations-Advocacy Committee
- Education & Events Committee
- Safety Committee
- SCF-ASP Task Force
- Partners In Construction
- Residential Construction Forum
- Attorneys Council
- Insurance Council
- Finance/CPA Council

Benefits & Services

There are many additional benefits of membership that are provided to our members throughout the year:

- ASA of Arizona's Associate Members staff three Professional Councils — Attorneys Council, Insurance Council, Finance/CPA Council — providing free advice in their fields of expertise in legal, bonding, accounting, finance, insurance and risk management;
- Register and pay online for ASA of Arizona events;
- ASAdvantage program discounts on vehicle leasing, insurance, shipping, contract documents, and more;
- Pocket and online Membership Directories providing a complete guide to ASA of Arizona members, which is distributed to area General Contractors and members;
- Publications include the "*SUB*" (*Subcontractor Update Bulletin*) monthly electronic newsletter, and ASA's *The Contractor's Compass* and *ASAToday*, which keep members up to date on legislative issues, best business practices and management and industry news;
- Referrals. When contractors, suppliers or construction managers call for a list of subcontractors in this area, they receive the information they need immediately;
- ASA of Arizona staff has understands the needs of subcontractors and suppliers. Highly accessible and driven to serve, they'll help you find the answers you need to successfully run your business.